

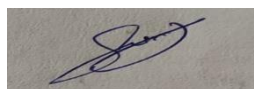
Govt. College Bhuna - Lesson Plan (Even Sem.)

Name of the Assistant/ Associate Professor : **Mr. Sunil – Dept. of Commerce**

Class and Section: **M.Com 2nd Sem**

Subject : **Research Methodology**

Date	Week	Topic
01-01-2024 to 07-01-24	1st Week	Introduction to Business Research , Characteristics of Good Research, Ethics in Business Research, Research Process.
08-01-2024 to 14-01-24	2 nd week	Formulation of the research problem and development of research hypotheses.
15-01-2024 to 21-01-24	3 rd Week	Research Design (Exploratory Research, Descriptive research and Experimental Research)
22-01-2024 to 28-01-24	4 th Week	Data collection, Secondary data collection methods, qualitative methods of data collection,
29-01-2024 to 04-02-24	5 th week	Questionnaire designing and Sampling Design: Sampling concepts, sampling techniques, sample size determination and data processing
05-02-2024 to 11-02-24	6 th Week	measurement and scaling
12-02-2024 to 18-02-24	7 th Week	Preliminary data analysis and interpretation: Univariate and Bivariate analysis of data, Testing of hypotheses, Analysis of variance techniques (one way and two way ANOVA
19-02-2024 to 25-02-24	8 th week	Non-parametric tests :(Chi-square test, run test, one sample and two sample sign test, Mann- Whitney U test
26-02-2024 to 03-03-24	9 th week	Wilcoxon Signed Rank Test and Kruskal – Wallis Test
04-03-2024 to 10-03-24	10 th week	Advance Data analysis techniques: Correlation and regression analysis
11-03-2024 to 17-03-24	11 th week	Factor Analysis, Discriminant analysis,
18-03-2024 to 22-03-24	12 th week	Cluster analysis and multidimensional scaling
01-04-2024 to 07-04-24	13 th week	Report writing and presentation of results.
08-04-2024 to 14-04-24	14 th week	Revision and test of Unit -1&2
15-04-2024 to 21-04-24	15 th week	Revision and test of Unit -3
22-04-2024 to 30-04-24	16 th week	Revision and test of Unit -4



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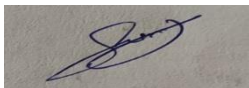
Govt. College Bhuna - Lesson Plan (Even Sem.)

Name of the Assistant/ Associate Professor : **Mr. Sunil – Dept. of Commerce**

Class and Section: **M.Com 2nd Sem**

Subject : **Management Control System**

Date	Week	Topic
01-01-2024 to 07-01-24	1st Week	Concept and road map of Management Control System, Characteristics
08-01-2024 to 14-01-24	2 nd week	Types and process of Management Control System, Formal and informal Control System
15-01-2024 to 21-01-24	3 rd Week	Goal Congruence
22-01-2024 to 28-01-24	4 th Week	Responsibilities Centers , Revenue, Expense,
29-01-2024 to 04-02-24	5 th week	administrative and support centers, R&D , marketing centers
05-02-2024 to 11-02-24	6 th Week	Profit centers and all others Responsibilities Centers
12-02-2024 to 18-02-24	7 th Week	Budget, Performance Measurement
19-02-2024 to 25-02-24	8 th week	Interactive Control,
26-02-2024 to 03-03-24	9 th week	Compensation plan
04-03-2024 to 10-03-24	10 th week	Management Control of projects
11-03-2024 to 17-03-24	11 th week	Transfer Pricing
18-03-2024 to 22-03-24	12 th week	Transfer Pricing
01-04-2024 to 07-04-24	13 th week	Revision and test of Unit -1
08-04-2024 to 14-04-24	14 th week	Revision and test of Unit -1
15-04-2024 to 21-04-24	15 th week	Revision and test of Unit -3
22-04-2024 to 30-04-24	16 th week	Revision and test of Unit -4



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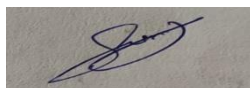
Govt. College Bhuna - Lesson Plan (Even Sem.)

Name of the Assistant/ Associate Professor : **Mr. Sunil – Dept. of Commerce**

Class and Section: **M.Com 4th Sem**

Subject : **Strategic Management**

Date	Week	Topic
01-01-2024 to 07-01-24	1st Week	Strategic Management - An Introduction – Evolution of business policy as a discipline – Concept of strategic management
08-01-2024 to 14-01-24	2 nd week	Characteristics of strategic management – Defining strategy, strategy formulation
15-01-2024 to 21-01-24	3 rd Week	Stakeholders in business – Vision, mission and purpose
22-01-2024 to 28-01-24	4 th Week	Strategic analysis and choice – Environmental Threat and Opportunity Profile (ETOP)
29-01-2024 to 04-02-24	5 th week	Organizational capability Profile- Strategic Advantage Profile
05-02-2024 to 11-02-24	6 th Week	Corporate Portfolio Analysis – SWOT Analysis- Synergy and Dysergy
12-02-2024 to 18-02-24	7 th Week	GAP Analysis – Porter’s Five Forces Model of Competition
19-02-2024 to 25-02-24	8 th week	Mc Kinsey’s 7s Framework, GE 9 Cell Model –
26-02-2024 to 03-03-24	9 th week	Distinctive Competitiveness – Selection of matrix, change Drivers
04-03-2024 to 10-03-24	10 th week	Strategy Evaluation – Importance – Symptoms of Malfunctioning of strategy
11-03-2024 to 17-03-24	11 th week	Organization anarchies – Operations Control and Strategic Control – Measurement of Performance
18-03-2024 to 22-03-24	12 th week	Analyzing variances – Role of organizational systems in evaluation
01-04-2024 to 07-04-24	13 th week	Revision and test of Unit -1
08-04-2024 to 14-04-24	14 th week	Revision and test of Unit -1
15-04-2024 to 21-04-24	15 th week	Revision and test of Unit -3
22-04-2024 to 30-04-24	16 th week	Revision and test of Unit -4



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Name of the Assistant/ Associate Professor : **Mr. Sunil – Dept. of Commerce**

Class and Section: **B.Com 4th Sem**

Subject : **O.B.**

Date	Week	Topic
08-01-2024 to 14-01-24	1st Week	O.B. - Concept ,History, Features, Approaches
15-01-2024 to 21-01-24	2 nd week	O.B. – Scope , Nature, Significance Personality and its types
22-01-2024 to 28-01-24	3 rd Week	Personality- Factors, Theories Attitude – Meaning
29-01-2024 to 04-02-24	4 th Week	Attitude – Types and Formation
05-02-2024 to 11-02-24	5 th week	Learning – Principal and theories
12-02-2024 to 18-02-24	6 th Week	Perception
19-02-2024 to 25-02-24	7 th Week	Emotional Intelligence
26-02-2024 to 03-03-24	8 th week	Stress Management
04-03-2024 to 10-03-24	9 th week	Group and Group Dynamics
11-03-2024 to 17-03-24	10 th week	Transactional Analysis
18-03-2024 to 22-03-24	11 th week	Transactional Analysis, Organisational Culture and climate
01-04-2024 to 07-04-24	12 th week	Organisational Culture and climate
08-04-2024 to 14-04-24	13 th week	Revision and test of Unit -1
15-04-2024 to 21-04-24	14 th week	Revision and test of Unit -2
22-04-2024 to 30-04-24	15 th week	Revision and test of Unit -3



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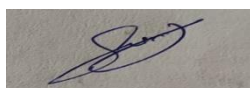
Govt. College Bhuna - Lesson Plan (Even Sem.)

Name of the Assistant/ Associate Professor : Mr. Sunil – Dept. of Commerce

Class and Section: B.Com 6th Sem.

Subject : INTERNATIONAL BANKING & FOREX MANAGEMENT

Date	Week	Topic
08-01-2024 to 14-01-24	1st Week	International Banking: Introduction – Meaning – Functions – Financing of Exports
15-01-2024 to 21-01-24	2 nd week	Financing of Imports – International Payment Systems. International Capital Markets: Introduction – Meaning and Definition – Types
22-01-2024 to 28-01-24	3 rd Week	Financial market flow beyond national boundaries – Debt and non – debt flows – Volatile and stable flows –
29-01-2024 to 04-02-24	4 th Week	Interest Rate Differentials - Demand and supply of funds across borders.
05-02-2024 to 11-02-24	5 th week	Offshore Banking Centres: Introduction – Meaning – Role in International Financing
12-02-2024 to 18-02-24	6 th Week	Global Balance sheet of banks – Asset and Liability Management of Foreign Banks.
19-02-2024 to 25-02-24	7 th Week	Foreign Exchange and Markets: Introduction – Meaning – Elements – Importance – Evolution of Exchange Rate System
26-02-2024 to 03-03-24	8 th week	International Monetary System – Gold Standard – Types of Exchange Rates – Fluctuations in Foreign Exchange rates - Causes and Effects
04-03-2024 to 10-03-24	9 th week	Need for Stable Foreign Exchange Rates – Determination of Exchange rates – Theories of Determination of Foreign Exchange Rates.
11-03-2024 to 17-03-24	10 th week	Forex Market in India: Introduction – Meaning – Types – Operations – Convertibility
18-03-2024 to 22-03-24	11 th week	Objectives of Foreign Exchange Control – Problems of Foreign Exchange markets in India
01-04-2024 to 07-04-24	12 th week	Mechanism to settle the problems – Role of RBI in settlement of foreign exchange problems in India.
08-04-2024 to 14-04-24	13 th week	Revision and test of Unit -1
15-04-2024 to 21-04-24	14 th week	Revision and test of Unit -2
22-04-2024 to 30-04-24	15 th week	Revision and test of Unit -3



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